



## SAP S/4HANA Conversion at SSI SCHÄFER SHOP

Ready for the future of ERP with the latest technologies and standards

### Starting Position

Schäfer Shop (SSI) is a successful supplier for office, warehouse, business, and advertising material in Betzdorf, Germany. On top of that, they are also SAP customers from day one. Naturally, their Enterprise Resource Planning System (ERP) and the accompanying processes grew with time: starting with R/1 via R/2 and R/3 up to ECC 6.0 EhP7.

With the years, Schäfer Shop adapted their processes to their changing business needs. Thus, their solutions with regards to OCR and workflows were already modernized. Innovation, however, used to be driven by in-house development.

Schäfer Shop, however, wants to benefit from possibilities and ensure a sustainable IT approach for the future. That is why they decided on the latest technologies and standards – like a faster HANA database and a holistic enterprise architecture with SAP S/4HANA as their core.

### Solution

The modern process landscape was a key advantage in the transformation of the company: Schäfer Shop quickly decided on a system conversion to SAP S/4HANA with the 1909 release. With a brownfield approach like this, the entire raw data would be converted to SAP S/4HANA, which ensures data consistency – the established solutions and investments to the system can still be used. Additionally, there is no further adjustment effort, because as a rule, the project runtime and investment is lower compared to a greenfield project.

While Nagarro ES and smartShift handled the SAP S/4HANA compatibility and the challenge of adopting the specific solutions and developments in an automated way, the Nagarro transformation model backed the adjustment of processes and the system landscape. This meant on the one hand, an agile approach with many iterations, and on the other hand a proof of the SAP S/4HANA solutions through prototypes.

Due to a concise project planning with testconversions, Schäfer Shop could always validate their processes through a converted system (sandbox, development, quality, final proof). Schäfer Shop's lines of businesses and IT were always included in the phases and took over task – which was the foundation of a successful conversion in short time.


## SCHÄFER SHOP

### Company:

SSI SCHÄFER SHOP GmbH  
Location: Betzdorf

Schäfer Shop is a company of the Schäfer Group and a full-service provider for office, warehouse, operating and advertising material. Schäfer Shop is active in nine countries in the mail order business, mainly in the B2B sector.

Foundation: 1975  
Industry: Mail order office supplies  
Employees: 650  
[www.schaefer-shop.de](http://www.schaefer-shop.de)

 *Well-founded SAP and, above all, industry know-how: Agile project management with precision landing. Everything top. We are very satisfied with the result..*

*Dr. Andreas Gruchalski,  
Head of IT SchäferShop*



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### Advantage

To handle present and future challenges, Schäfer Shop integrated SAP S/4HANA with SAP Analytics Cloud. With the implemented functionalities, the recent Fiori roll-out, and first improvement projects, the company instantly benefitted from better data management, analytics, and insight-to-action and thus laid the ground for more process optimization. Medium and long term, Schäfer Shop will now be able to provide an optimized customer experience in their call centers and field service with SAP S/4HANA Customer Management. Even more so, SAP S/4HANA builds the perfect foundation for further improvement of the supply chain.

As a benefit for the IT department, code-cleansing, program optimization, and new programming paradigms ensure a maintainable SAP architecture close to the standard. With the integration possibilities and the premise of the intelligent enterprise, Schäfer Shop is able to look at enterprise architecture holistically to reach the best outcome for the future.

### About Nagarro ES

Nagarro ES is a leading German IT full-service provider for complex business applications and ERP landscapes in digital transformation. With a workforce of more than 750 employees, Nagarro ES is one of the strongest and most innovative SAP partners for German medium-sized enterprises and large international customers. This can be seen in our successful projects with many midsize companies and 13 out of 30 DAX-listed companies. We not only advise our customers on IT strategy and process issues, but also implement and operate systems, furthermore, deliver support and maintenance services. In addition to many years of SAP experience in cross-industry core processes, we provide excellent and specific know-how in trade, process industry, manufacturing, professional services,

and public sectors. Our approach is open-minded; we support our customers on-prem, in the Cloud or in hybrid scenarios.

Moreover, we boost efficiency by providing in-house developed products. The comprehensive expertise of Nagarro ES employees in the SAP environment can not only be directly experienced in our work on customer's site but it is also certified: We are SAP Gold Partner, SAP Cloud Focus Partner and the first partner worldwide who has been awarded the SAP Recognized Expertise for SAP S/4HANA Cloud. As a part of the globally acting Nagarro with more than 8,400 employees in 25 countries, we provide our customers international reach and access to further technology solutions from a global player in software engineering with 1,500 SAP specialists worldwide.

For the analysis of  
**16.857**  
ABAP objects with  
**2.526.794**  
executable  
program parts were



**104.000**

Problems solved  
(HANA & S/4HANA  
compatibility)

Are you facing a similar challenge?  
We would be pleased to advise you:



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